

School	School of Arts & Science	
Major	Advertising	

General Education Requirements			
Code	Title	Credits	Description
ENGL251	Communication Skills	3	The objectives of this course are to improve students' writing skills for academic purposes by developing effective use of grammatical structures; analytical and critical reading skills; a sensitivity to rhetorical situation, style, and level of diction in academic reading and writing; and competence in using various methods of organization used in formal writing.
ENGL201	Composition and Research Skills	3	This course focuses on the development of writing skills appropriate to specific academic and professional purposes; the analysis and practice of various methods of organization and rhetorical patterns used in formal expository and persuasive writing; the refinement of critical reading strategies and library research techniques; and the completion of an academically acceptable library research paper. Prerequisites: ENGL150, ENGL151.
CULT200	Introduction to Arab - Islamic Civilization	3	The purpose of this course is to acquaint students with the history and achievements of the Islamic civilization. Themes will include patterns of the political and spiritual leadership; cultural, artistic, and intellectual accomplishments Prerequisites: ENGL051, ENGL101, ENGL151.
CSCI200	Introduction to Computers	3	The course aims at making students competent in computer-related skills. It is supposed to develop basic computer knowledge by providing an overview of the computer hardware and basic components as well as hands-on practice on common software applications such as Word, Excel, Power Point, Internet and Email. The student will learn how to use the new features of Microsoft Office 2010 mainly Word documents, Excel spreadsheets and PowerPoint presentations. On the surface, MS Office 2010 looks a lot different than previous versions (no more menus or toolbars!), but by learning to understand the dramatically changed, Ribbon-based interface, you'll quickly get back on the road to productivity.
ARAB200	Arabic Language and Literature	3	This course is a comprehensive review of Arabic Grammar, Syntax, major literature and poetry styles, formal and business letters.
Major Requirements			
Code	Title	Credits	Description
ADVR370	Psychology of Advertising	3	This course will study the mass psychology theories and human collective behaviors. It will emphasize the psychological impressions and styles of advertising that carries the message to the consumer and cater to their emotions. This class will also cover the most controversial and long-standing issues concerning advertising and consumer socialization and the psychological effects of special selling techniques
ADVR430	Advertising Storyboard	3	Advertising Storyboard
ADVR348	Advertising Pitching	3	Advertising Pitching
ADVR495	Senior Study in Advertising	3	Students will gain a complete comprehension and display of an advertisement campaign. Prerequisite(s): Senior Standing
ADVR410	Advertising & Sales Promotion	3	This course will reveal the marketing orientation and its reflection in the discourse and practice of management. Students will witness an emphasis on marketing-as a way of seeing and responding to environmental changes and developments-that has become deeply rooted in the institutions of contemporary societies. Prerequisite(s): COMM 200
ADVR485	Advertising Campaign Design	3	This course is designed to introduce you to the skills necessary for the Advertising Campaign Process. This course will not only help you understand the tools and techniques utilized to prepare a comprehensive advertising campaign, but also understand the effort required to accomplish this task and ultimately, the conduct expected in the workplace during the process
ADVR390	Branding and Corporate Identity	3	Branding and Corporate Identity
ADVR400	Global Advertising	3	This course covers the study of international advertising. It emphasizes the important aspects of cross-cultural communication and the factors of the international advertising mix. There will be an emphasis on the multinational firms of advertising also.
ADVR350	Advertising Copywriting	3	This class is based upon the premise that students' ability to think creatively is as important as their ability to write. Students will be taught how to approach a problem with a creative strategy, and then how to solve it with a well-crafted advertisement.
ADVR460	Advertising Creativity	3	Advertising Creativity
Core Requirements			
Code	Title	Credits	Description
PREL300	Public Relations Principles & Concepts	3	Communicative, persuasive and social functions, focus on PR and Advertising messages, Strategies, creative planning, execution and social effects. Prerequisite(s): PREL 200.
COMM300	Media Laws & Ethics	3	Survey of media law emphasizing regulations as it pertains to television, radio, and print press. News as a distinct form of mass communication, involving social functions and significant questions about facts, truth, knowledge, and values. Prerequisite(s): COMM 200
ADVR300	Advertising Theory & Practice	3	Basic understanding of advertising and the operation of its system. Emphasis on personal and professional development in the field of advertising. Examination and application of basic principles and techniques of advertising writing. Focus on advertising media, managers, strategies, creative planning execution and social effects. Prerequisite(s): COMM 200
COMM265	Performance Theory & Practice	3	Students will be introduced to performance theory and in its application along the social norms. Students will learn strategies that would enhance their work performance in a very competent way. Through this course students will be introduced to how to use the language appropriately to avoid biased words, phrases and actions. The course will introduce the students to stereotypes based on gender, race, ethnic group, age, sexual orientation, or disability. Prerequisite(s): COMM 200
COMM285	Theories of Perception	3	Theories of Perception
COMM220	Rhetoric & Persuasion	3	The following course will teach students how to write a speech, and perform public speaking. Through the course, the students will learn how to influence an audience through words, and the history of rhetoric through the ancient eyes of the Greeks and the Romans will be fully covered. Co-requisite(s): COMM 200
COMM200	Introduction to Communication Studies	3	This course introduces the students to the general idea of Communication theory and application. The course will involve multidimensional issues of student preparation to other courses in Communication, through this course the student will have the chance to figure out the field of study he/she wants to focus on. Prerequisite(s): ENGL 150
ARTS350	Photography	3	Introducing students to the use of photography as a helpful tool for Graphic & Interior Design, the use of the camera, angles, lenses, (hardware). Students will learn terms and theory, film developing, printing, enlarging, composition, and pictorial techniques as forms of visual communication along with the demonstration of historic houses, Ruins, aged / young people, natural views and contemporary applications, from black & white to colored photos.
COMM225	Workshop	3	Workshop
GDES270	Design Software I	3	Design Software I
COMM310	Research Methods in Communication Arts	3	The course is aimed at teaching students how to conduct a research in communication arts, how to ask questions and find answers for them through systematic procedures from a Social Science perspective on Communication. By the end of this course students should become acquainted with setting a Hypothesis or a theory, setting the objectives of a research, how to conduct a library research to survey bibliography relevant to the research, become familiar with Quantitative and Qualitative Methods, their advantages and shortcomings, and how they complement each others, and finally how to write a research based on the data collected through research.
COMM320	Radio-TV Announcing	3	Radio-TV Announcing
COMM330	Media Planning & Audience Analysis	3	Media Planning & Audience Analysis
COMM400	Media Management	3	The course offers the students the opportunity to get acquainted with the business of media. It allows them to explore the uniqueness of information as a product, shedding the light on two perspective models, namely the market one and that of the public sphere. While the market aims at profits and the public sphere is concerned with public interest, facts, theories and articles related to these issues, are communicated to the students. The objective is to induce them towards a global comprehension of the media industry on the one hand, and on the other, towards an analysis of the media sphere as it presents itself today in their everyday lives, and of the various messages that it conveys.
COMM205	Introduction to Western Civilization	3	Introduction to Western Civilization